

50 ESA Prospects in 5 Minutes:

5 friends

5 people I do business with

5 relatives

5 co-workers

5 spouse's co-workers

5 contacts through my children

5 neighbors

5 previous co-workers or neighbors

5 church-goers

5 social group contacts
(golf/tennis, hobby/card/dinner club)



St. Jude 50th Additional Opportunities:

5 people inspired when I've talked St. Jude previously

5 businesses whose clients/employees would enjoy attending/supporting this event

5 former members who love St. Jude

5 kids/families who'd like to support St. Jude

5 people who've attended our previous St. Jude events (Bingo/Bunco/Mom Prom)

5 people my ALSAC rep knows
